

*Celebrate a Hawaiian Holiday!*

Close your eyes and dream...of the Hawaiian Islands as they beckon you to their beauty, majesty, and serenity.

We hope to see you at the luxurious Four Seasons Resort on Maui at Wailea for the

*Hawaiian Holiday*

Sales Conference

May 22-26, 2011 (4 days & nights)



*90,000 production amount will send you on a holiday*

**Qualifying period – January 1, 2010-February 14, 2011**

Production Requirement – Production Amount is equal to Weighted Premium of certificates issued during the Qualifying Period, less not-taken and surrendered certificates issued during the Qualifying Period.

Weighted Premium equals:

- 100% of annualized Whole Life and Term Life insurance premium
- 100% of 1<sup>st</sup>-year Universal Life premium to target
- 15% of Single Premium Whole Life and excess UL premium
- 10% of Annuity premium

*To quick-start your "holiday," all Single Premium Whole Life and annuity business will receive double credit in January 2010*



INSURING LIVES • SUPPORTING WOMEN • SERVING COMMUNITIES™